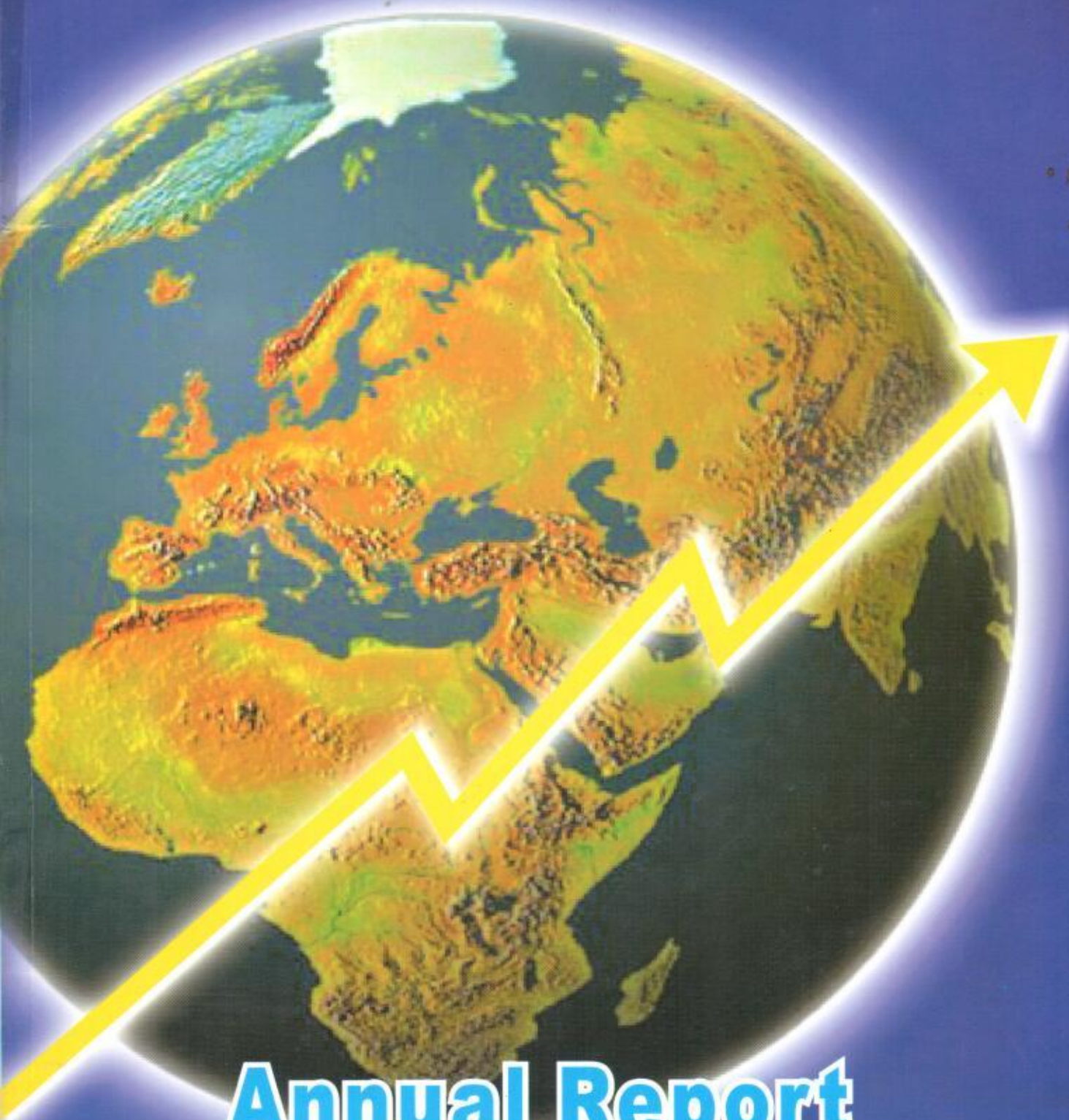


Software Technology Parks of India



Annual Report
2004-05



Annual Report 2004-05

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The Governing Council

CHAIRMAN

Shri Dayanidhi Maran

Hon'ble Union Minister for Communications & Information Technology.

VICE-CHAIRMAN

Shri Brijesh Kumar

Secretary,
Department of Information Technology,
Ministry of Communications & Information Technology.

MEMBERS

Shri M.M. Nambiar

Additional Secretary,
Department of Information Technology,
Ministry of Communications & Information Technology.

Shri Ajeer Vidya

Joint Secretary & Financial Adviser,
Department of Information Technology,
Ministry of Communications & Information Technology.

Shri Pankaj Agrawala

Joint Secretary,
Department of Information Technology,
Ministry of Communications & Information Technology.

Shri P.K. Mittal

Dy. Director General,
Department of Telecommunications,
Ministry of Communications & Information Technology.

Shri V. Sridhar

Director General,
(Systems and Data Management)
Central Board of Excise & Customs,
Department of Revenue, Ministry of Finance.

Shri M.V.P.C. Sastry

Joint Secretary,
Ministry of Commerce and Industry.

Shri L. C. Goyal

Joint Secretary (IS),
Ministry of Home Affairs.

Shri V. Rajagopal

Joint Director
Intelligence Bureau,
Ministry of Home Affairs.

Shri Nalin Kohli

Chairman,
Electronics & Computer Software Export
Promotion Council (ESC).

Dr. Kiran Karnik

President,
National Association of Software and Service
Companies. (NASSCOM).

Shri Arun Jain

CMD,
Polaris Software Lab Ltd.

Shri P.R. Venketrama Raja

Vice Chairman & Managing Director,
M/s Ramco Systems.

Shri G. Dijendranath

Chief Operating Officer
Altosys Software Technologies Ltd.

MEMBER SECRETARY

Shri S.N. Zindal

Director General
Software Technology Parks of India.



The General Body

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Intelligence Bureau, Ministry of Home Affairs.

MEMBER SECRETARY

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Director General,
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The Management Structure of STPI

Governing Council

The Governing Council (GC) is the apex management body of STPI, which directs and oversees the overall functioning of STPI and provides policy direction. The Hon'ble Union Minister for Communications & Information Technology, Government of India is the "**Chairman**" of the Governing Council. The Secretary to the Government of India, Department of Information Technology, is the "**Vice Chairman**" of the Governing Council. The members of the Governing Council are representatives from Ministry of Commerce, Ministry of Finance, Ministry of Home Affairs, Department of Telecommunications, Department of Information Technology and IT industry associations.

Director General

The Director General is responsible for the management and running of STPI under the guidance of the Governing Council. He is delegated with necessary executive powers and authority for efficient running of the Society.

Executive Committee of Directors (ECOD)

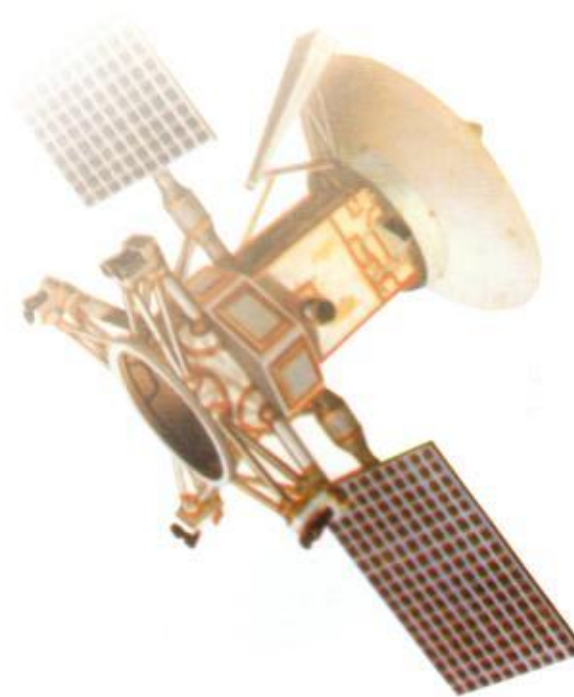
The Executive Committee of Directors (ECOD) consists of selected STPI Directors of different Centres. The Governing Council has delegated the ECOD with specific powers relating to common issues, procedures, schemes, plans and performance reviews.

Standing Executive Board (SEB)

A Standing Executive Board (SEB) is constituted for each State where the STPI has a Centre to act as an interface with the industry and the Government for policy and operational issues. The SEBs shall also prepare the future expansion plans for the Centre/Sub Centres, augmentation of facilities, Annual Plan and Budget for STPI and advise the Chief Executive Officer/Director General of STPI.

Director

STPI Centre is headed by a Director, who is the technical and administrative head. The Director is responsible for the management of day-to-day activities of the Centre and its smooth functioning.



Indian IT Scenario

Global trade in services has entered a new era, with the growing and widespread acceptance of the IT-based global delivery model. International bandwidth and powerful workflow management software are today more easily available than ever before. It is now possible to disaggregate any business process, execute the sub-processes in multiple centres around the world, and reassemble it, in near-real time, at another location.

These developments are driving fundamental changes in the global IT services scenario. Vendors and customers are redefining the levels of value creation in the industry. Keeping pace with the global advances in technology applications, India's Information Technology (IT) and IT-enabled services (ITES-BPO) continue to chart remarkable growth.

Software and services exports from India registered impressive growth during 2004-05, from Rs. 58,240 crores (US \$ 12.8 billion) in 2003-04 to an estimated Rs. 77,157 crores (US\$ 17.2 billion) - a rise of 34 per cent both in rupee terms and dollar terms. Future prospects appear equally bright, with the sector expected to continue to show vigorous growth.

The Indian ITES-BPO sector also continues to grow from strength to strength, witnessing high levels of activity - both onshore as well as offshore. Last year witnessed vendors moving up the value-chain to offer higher-end research and analytics services to their clients. Attrition levels also remained high, between 25-40 per cent, as demand for trained talent outpaced supply.

As export revenues from ITES-BPO grew from US \$ 2.5 billion in year 2002-03 to US \$ 3.6 billion in year 2003-04, a year-on-year growth of 44 per cent was achieved. In year 2003-04, ITES-BPO exports accounted for over 27 per cent of the total export revenue earned by the Indian IT-ITES industry. The value of ITES-BPO exports from India is expected to exceed US \$ 5 billion mark in the year 2004-05.

The overall Indian IT success story has also highlighted India's attractiveness as an investment destination. Another key impact of the global sourcing model popularized by the growth of IT-ITES has been the reversal of the brain drain - as people of Indian origin (who were earlier constrained to go abroad in pursuit of their careers), as well as young expatriates, now feel motivated to work in India itself.

Indeed, the phenomenal growth of the Indian IT-ITES sector has had a perceptible multiplier effect on the Indian economy as a whole. In addition to the direct positive impact on National Income and Employment generation, the sector has spawned the mushrooming of several ancillary industries, triggered a rise in direct-tax collections and propelled an increase in consumer spending, thanks to the significantly higher disposable incomes.

The rapid expansion of ITES-BPO services, and the IT industry as a whole, has had a profound impact on the socio-economic dynamics of the country. The sector has grown to become the biggest employment generator with the number of jobs added each year almost doubling, has catalysed the growth of a number of ancillary businesses such as transportation, real estate and catering, and has created a rising class of young consumers with high disposable incomes.

Over the past six years, the industry's contribution to the national economic output has virtually tripled - from just 1.2 per cent in the year 1997-98 to a remarkable 3.5 per cent in 2003-04. Spurred by such growth, the sector accounted for an estimated 4.1 per cent of the national GDP in the year 2004-05.

The total number of IT and ITES-BPO professionals employed in India have increased from 284,000 in 1999-2000 to over 1 million in 2004-05, with an accretion of over 160,000 in the last year alone.

STPI-An Over View

The idea of setting up dedicated Software Technology Parks was born in the wake of the policy adopted in 1986 by the Government of India, identifying IT as a potential growth driver and focusing on "Software Exports, Software Development and Training" as a key area for strategic development. Further identification by the Government of the factors hindering the growth of the software industry, led to the creation of the "Software Technology Park" (STP) scheme in order to encourage and enhance software exports from the country.

To achieve the above goals, a suitable framework was designed based on key aspects such as:

- Simplification/rationalization of procedures ;
- Providing single-point contact services to the industry;
- Providing basic amenities needed for export operations with very short gestation periods; and
- Sharing of captive infrastructure facilities like computing resources and data communication services in a cost-effective manner.

The framework was evolved in a manner aimed at facilitating the software export industry in general and Small and Medium Enterprises (SMEs) in particular, thereby accelerating the economic growth of the country by maintaining a competitive edge in the global market. Software Technology Parks of India (STPI) was set up to implement the STP scheme for the promotion and development of software industry and enhancement of software exports providing infrastructure facilities including High Speed Data Communication (HSDC) links.

STPI: The Background

Software Technology Parks of India was established and registered as an Autonomous Society under the Societies Registration Act, 1860, under the Department of Information Technology, Ministry of Communications and Information Technology, Government of India on 6th June 1991 with an objective to implement the STP/EHTP Scheme, set-up and manage infrastructure facilities and provide other services like technology assessment and professional training.



STPI-An Over View

Objectives of the Society

The objectives of the Software Technology Parks of India are :

- (a) To promote development of software and software services.
- (b) To provide statutory services to the exporters by implementing STP/EHTP Scheme.
- (c) To provide data communication services including various value added services to IT industries and corporate houses.
- (d) To provide Project Management and Consultancy services both at national and international level.
- (e) To promote small and medium entrepreneurs by creating a conducive environment in the field of Information Technology.
- (f) To promote Bio-informatics/Bio-technology industries by providing infrastructural and statutory support.

Functions of the Society

The STPI performs all functions necessary to fulfill its objectives, including the following :

(1) To establish Software Technology Parks at various locations in the country;

- To establish and manage the infrastructural resources such as communication facilities, core computers, buildings, amenities etc. in these Parks and to provide services to the users (who undertake software development for export purposes) for development and export of software through data link and to render similar services to the users other than exporters.
- To undertake other export promotional activities such as technology assessments, market analysis, market segmentation etc.



STPI-An Over View

- To organise specialized training in the field of software technology for skill development.
- To work closely with respective State Governments and act as an interface between Industry and Government.
- To create incubation with plug and play facilities with low operation cost in order to promote small and medium entrepreneurs.
- To promote secondary and tertiary locations by establishing STPI facilities to promote the STP/EHTP Scheme.
- To encourage entrepreneurship, by regularly organizing Entrepreneur Development Programmes.
- To assist State Governments in formulating IT policies and liaison for promoting IT industries in the respective states to achieve higher cumulative growth of exports from all parts of the country.
- To enhance quality and security standards in the IT industries.
- To work jointly with venture capitalists for providing financial assistance to the IT industries.

(2) To perform financial management functions which comprise *inter alia* the following activities :

- To obtain or accept grants, subscriptions, donations, gifts, bequests from Government, Corporations, Trusts, Organisations or any person for fulfilling the objectives of the STPI.
- To maintain a fund to which shall be credited with:
 - all money provided by the Central Government, State Governments, Corporations, Universities etc.
 - all fees and other charges received by the STPI.
 - all money received by the STPI by way of grants, gifts, donations, benefactions, bequests or transfers; and

- all money received by the STPI in any other manner or from any other source
- To deposit all money credited to the Fund in scheduled Banks or to invest in such a manner for the benefit of the STPI as may be prescribed.
- To draw, make, accept endorse or discount cheques, notes or other negotiable instruments and for that purpose, to sign, execute and deliver such assurance and deeds as may be necessary for the purposes of the STPI.
- To pay out of the funds belonging to the STPI or out of any particular part of such funds, the expenses incurred by the STPI from time to time including expenses incidental to the formation and reorganisation of the STPI and management and administration of the STPI and of the foregoing activities including salaries, rates, taxes, outgoing and salaries of the employees.
- To acquire, hold and dispose of property in any manner whatsoever for the purposes of the STPI, with the approval of Governing Council.



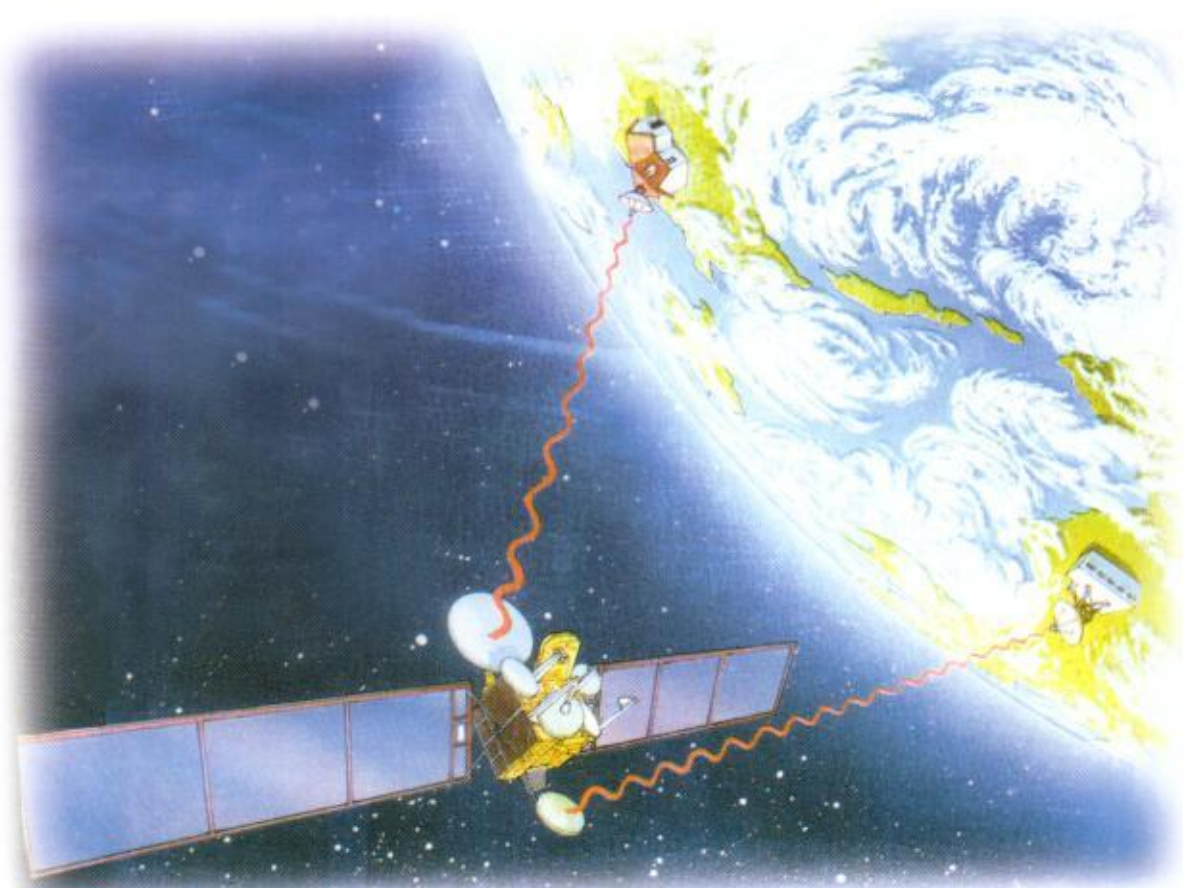
STP Scheme and Highlights

Specially designed for the development and export of computer software, the STP scheme is essentially an export-oriented scheme with focus on quality initiatives and facilitates export of professional services as well. This scheme is unique in its nature in that it focuses on one product/sector i.e., computer software. The scheme integrates the concept of 100 percent Export Oriented Units (EOUs), Export Processing Zones (EPZs) of Government of India and the concept of Science Parks/Technology Parks, as operating elsewhere in the world.

A distinctive feature of the STP/EHTP scheme is that it provides Single-Point Contact Services for member units, enabling them to conduct exports operations at a pace commensurate with global standards.

Highlights of STP Scheme

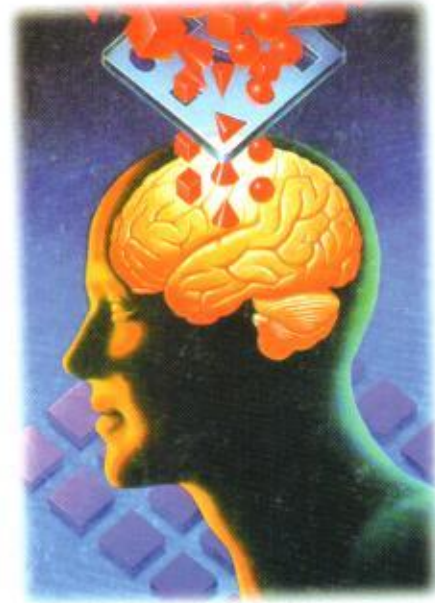
- Approval under single window clearance mechanism.
- 100% foreign equity permitted.
- Goods imported / procured locally by the STP units are completely duty free.
- Second hand capital goods may also be imported.
- Sales in the domestic market is permissible up to 50% of the export.
- Income tax benefits under sections 10 A / 10 B of Income Tax Act
- Minimal Export Obligation with positive Net Foreign Exchange.



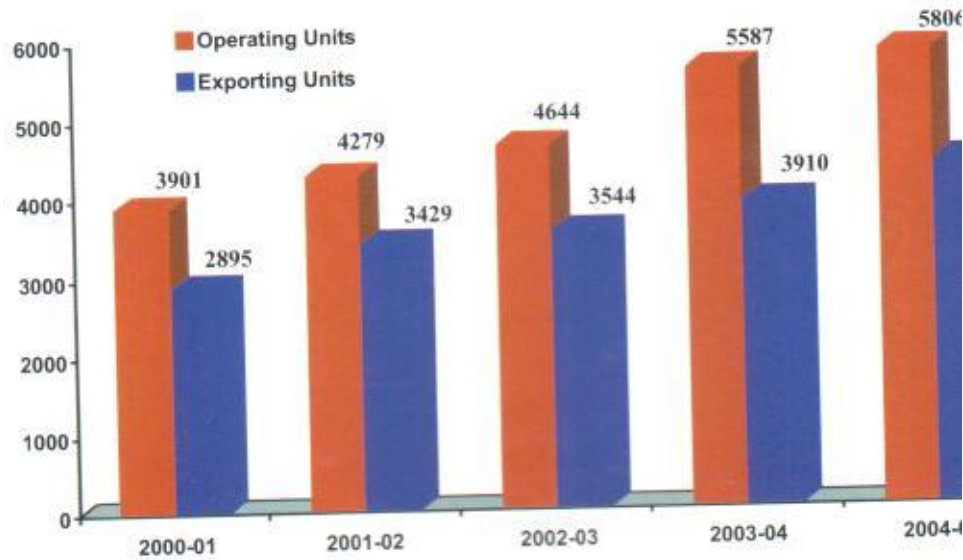
Performance of STP Registered Units

STP Units

During the year 2004-05, 958 new units were registered under STP Scheme. As on 31st March 2005, 5806 units were operative out of which 4379 units were actually exporting. The remaining units are at various stages of gestation as the scheme allows three years for companies to start commercial production. The growth in the number of operating and exporting units during the last five years is as under:



No. of software Exporting Companies



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Exports

There has been an impressive 44 per cent increase in Software Exports through STPI in the year under review, from Rs. 51,458 crores in 2003-04 to Rs. 74,019 crores in 2004-05. At the national level, STP units account for 95 per cent of Software Ex-

ports – out of the total national figure of Rs. 77,000 crores, STPI units have contributed Rs. 73,000 crores to the overall export revenue from software operations in the country.

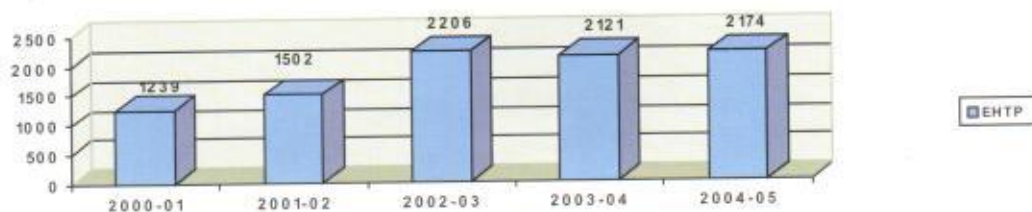
Performance of STP Registered Units

State wise Software Exports made by registered units through STPI for last three years is as under :

(Rs in Crores)

SN	Name of the State	2002-2003	2003-2004	2004-2005
1	Karnataka	12350	18100	27600
2	Tamilnadu	6305	7621	10790
3	Maharashtra	5508	8518	11542
4	Andhra Pradesh	3668	5025	8270
5	Haryana	2734	4292	5953
6	Uttar Pradesh	2541	2750	3825
7	Delhi	2065	2398	2453
8	West Bengal	1200	1600	2000
9	Orissa	260	319	400
10	Kerala	165	212	270
11	Madhya Pradesh	107	102	140
12	Gujarat	105	141	187
13	Punjab	70	182	267
14	Rajasthan	47	130	200
15	Chandigarh	31	39	84
16	Pondicherry	15	22	30
17	Himachal Pradesh	3	5	1
18	Uttaranchal	0.5	1	6
19	Jammu & Kashmir	0.4	1	1
TOTAL		37,176	51,458	74,019

Exports made by EHTP Units



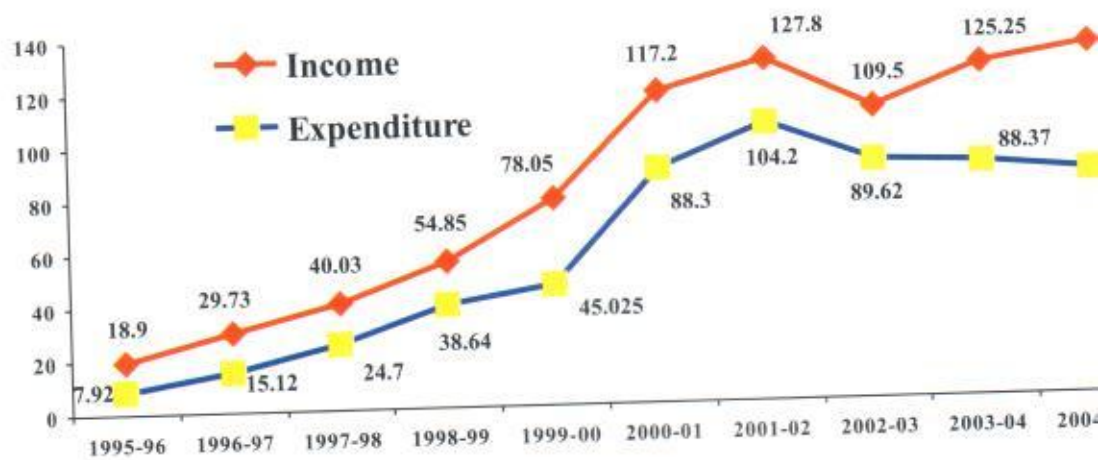
STPI-Financial Analysis

STPI's total revenue generation (audited) in FY 2004-05 is Rs. 131.70 Crores; revenue expenditure is Rs.84.46 Crores with an operating surplus of Rs. 47.24 Crores. Depreciation for FY 2004-05 is Rs. 20.19 Crores and the Net Surplus after Depreciation is Rs. 27.05 Crores.

STPI's financial performance:

STPI has shown an incremental growth trend in terms of revenue generation. From total revenue of Rs 109.50 Crores in FY 2002-03. The total revenue income has increased to Rs 125.25 Crores in FY 2003-04; further in FY 2004-05 the total

revenue income has registered highest growth since earlier years at Rs 131.70 Crores. The following graph indicates the trends of revenue and expenditure.



High Speed Data Communication Services

One of STPI's remarkable contributions to the software-exporting sector is provision of High-Speed Data Communication (HSDC) services. SoftNET, state-of-the-art HSDC network, designed and developed by STPI is available to software exporters at internationally competitive prices. Since its inception to 2004-05, STPI is credited with setting up its own International Gateways at 45 locations for providing HSDC links to the software industry.

Local access to International Gateways at STPI centres is provided through Point-to-Point & Point-to-Multipoint microwave radios for the local loop, which has overcome the last mile problem and enabled STPI to maintain a high up time of nearly 99.9%. The terrestrial cables (fiber/copper) are also used wherever feasible. These communication facilities immensely contribute to the development of offshore software activities and act as the backbone for the success of these enterprises.

STPI is having working arrangement with major international telecommunication operators, namely: AT&T, MCI, Sprint, British Telecom and premium satellite service providers like Intelsat, New Skies Satellite, etc.

STPI provides the following HSDC services through its network:

- International Private Leased Circuits (IPLCs)
- Shared Internet Services
- VSAT Services
- Value added services

SoftPOINT

The SoftPOINT service is the provisioning of "International Private Leased Circuit" (IPLC). IPLC's are digital circuits available for international data communications, which are used for data transmission, communication etc. Secure and exclusive to the user, IPLC's are ideal for companies that have high volume of International data transmission.

It provides efficient, reliable and secure Point-to-Point connection to business clients 24 hours a day, anywhere in the world. Wide range of data transmission speeds further allow expanding the services as required. The services are also offered on Satellite and Fiber.

Presently, STPI is utilizing the services of Intelsat, New Skies Satellite, iSTAR etc. to cover North America, Europe and Asia Pacific regions. Due to lack of direct satellite footprint to US, the satellite downlinks into Europe and from thereon it is extended to all parts of North America and Europe over fiber links like Trans Atlantic Cables.

SoftLINK

Internet is now emerging globally as the principal medium of communications for every country. An exceptional growth can be seen in the percentage of people wanting to get connected to the web. Quality Internet connectivity has become a necessity for software exporters and many software enterprises work on a Global IP Platform.

SoftLink is a service offering Internet access on a shared and dedicated basis. The service was launched to cater to the rising demands of the industry for better quality and committed services. Today SoftLink services enjoy a large customer base amongst STPI's datacom services.

International Fiber Capacity

STPI has already gained a unique brand image by providing a good Quality of Service (QoS) to its customers by using satellite services. STPI has set-up 40 Satellite Gateways across the country and is presently handling about 250 MBPS of bandwidth. Keeping the changing needs of the customers in view, for mission critical and real time applications, it is necessary to provide the bandwidth with higher reliability and low transmission delays. The transmission delays are much lower in fiber optics as compared to the satellite transmission. Hence, in order to meet the specific and superior requirement of the industry and also to get new business it became necessary for STPI to provide fiber based services.

High Speed Data Communication Services

STPI has acquired International & Domestic fiber bandwidth, in order to meet the customer demands for the services on Fiber. With this, STPI is able to provide Internet Private Leased Circuit (IPLC) & IP services on fiber.

STPI is offering IPLCs on full circuit basis completely on fiber between Indian company and USA customers with attractive tariff. As it is one stop solution to the customer, it facilitates single point of contact, ease of coordination. Implementation or deployment of the service is faster when compared to conventional bilateral services. The up time in these services is very high with minimal restoration time. The bandwidth is provided in multiples of nx64Kbps, nxE1 or 1xDS3.

To provide better Quality of Service (QoS) to the customers in terms of latency and reliability, STPI is tied up with Tier – 1 Service providers in USA for Internet backbone. The customers who are availing STPI's Internet Service get connected to Tier – 1 Service provider's backbone in USA through STPI's Internet Gateway. The bandwidth is provided in multiples of nx64Kbps or nxE1.

Access Network/ Last Mile Connectivity (Local Loop)

With the evolution of the IT industry in the early Nineties there was an escalated demand for greater bandwidth. While international bandwidth was available, there was a shortfall in the last mile connectivity. To address this shortfall, STPI has set up its own digital Microwave networks using Point-to-Point and Point-to-Multipoint microwave networks, which cater to the primary needs of the customers. With the addition of Point-to-Point radio networks, the network was further strengthened enabling the delivery of a 2 Mbps, NxE1 links over the last mile under the STPI's overall control.

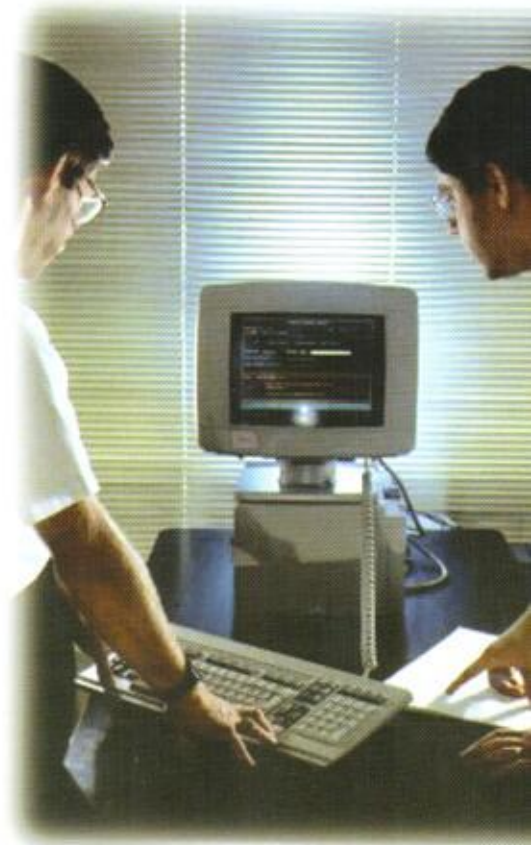
Besides last mile connectivity on radio, STPI also provides the last mile on fiber wherever feasible.

Leased Internet Access Using ISDN Line

STPI also provides Internet Services to customers through ISDN. This service is presently available for ISDN BRI and leased line connection is for 64 Kbps or 128 Kbps. These services are also sometimes used as a backup to the leased line connectivity.

Other Value Added Services

Web hosting services, Network Consultancy, Top Solution, Collocation of Servers etc. are some of the other value-added services provided by STPI to the constituent companies, apart from IPLC and Internet services.



New STPI Centres

STPI has already set up 17 centres in Class I towns (population above 10 lakhs), 17 centres in Class II towns (Population between 5 to 10 lakhs) and 11 in class III towns (population below 5 lakhs). During the year 2004-05, STPI has

STPI in North Eastern States: STPI currently has three fully operational centres at Guwahati, Imphal and Gangtok. These facilities are equipped with satellite based International Gateways and incubation facilities for the SMEs. In addition, STPI has got a point of presence at Duliajan in the Upper Assam region inside the complex of Oil India Ltd. Through these facilities,



set up new Centres including High Speed Data Communication facility at Durgapur, Kharagpur (West Bengal), Imphal (Manipur), Gangtok (Sikkim) and Jammu (Jammu and Kashmir).

STPI is providing high-speed data-communication services. STPI's presence in the North East has also helped in increased use of IT in business activities. Earlier, the main IT business was trading only in PCs. With the presence of STPI, 40 units have been registered all over the North East engaged in IT/ITES activities.

Incubation Facilities

Implementation of .in Domain

Incubation Facilities

To facilitate start-ups and SMEs, STPI provides incubation facilities at all its major centres. These facilities include ready-to-use built-up space with plug-and-play amenities along with datacom connectivity and power backup, enabling new units to commence their operations with minimum gestation period and least upfront costs. So far STPI has provided nearly 3 lakhs sq. ft. of incubation facilities through its centres located across the country.

Implementation of .in Domain

The whole setup of .in domain, which includes servers and other hardware as well as software required for the smooth running of the .in domain, have been procured and are being housed and maintained in STPI-Noida.

In order to significantly increase the proliferation of the .in Internet domain name, a new .in Internet domain name policy framework and

implementation plan has been formulated and announced by the Government in October 2004. The new policy seeks to remove the restrictions in the existing procedures impeding the growth of .in Internet domain name registrations, and aims at adopting a liberal and market friendly approach to register large number of .in domain names. The policy has received wide acceptance countrywide. As a result of implementation of this policy, about 75,000 registrations were made online in the very first week of its opening up to public.

In accordance with the tradition of being in the forefront of promoting and branding the Indian IT & ITES industry, STPI has got its new domain name of www.stpi.in registered. This would not only bring uniformity in the websites of STPI but be also a big step in the branding of the Indian IT & ITES industry. All the websites and email ids of STPI (including the 45 centres and sub-centres) are being shifted from the soft.net domain to the 'stpi.in' domain.



Activities of STPI Centres

(A) STPI, Bangalore

STPI-Bangalore has been providing Consultancy and Project Management services to various national and international organizations in the areas of Communication Networks, Network Operations Centres, Network Management Systems, e-Governance networks etc. The technology capability coupled with process strengths has enabled STPI-Bangalore to bag many projects on a continuous basis.

KhajaneNET – Department of Treasuries, Govt. of Karnataka : KhajaneNET is the Project undertaken by Govt. of Karnataka aimed at electronically interconnecting all the Treasuries across the state of Karnataka. The Treasuries are interconnected over a VSAT Network with the hub at Bangalore. STPI-Bangalore provided Consultancy services in design and implementation of the VSAT network. STPI-Bangalore is also providing Operations and Maintenance services for the past three years for the Network.

TerigeNET – Department of Commercial Taxes, Govt of Karnataka : TerigeNET project was undertaken to interconnect various offices of the department of Commercial Taxes across the State of Karnataka for the implementation of e-governance in the Department. STPI-Bangalore provided Consultancy services in design and implementation of the VSAT network. STPI-Bangalore is also providing Operations and Maintenance services for the past three years for the Network.

BHOOMI Project : This project envisages networking of 203 offices of Revenue Department across the state of Karnataka and electronically processing the Land records and revenue transactions. The objective is collection and consolidation of the daily transactions data from all branches of the department to a central data center. STPI-Bangalore provided Consultancy and Project Management services in establishing VSAT network for the Project. STPI-Bangalore is also providing the Operations and Maintenance works for this Network.

Data Centre for Department of Municipal Administration : STPI-Bangalore has been chosen by the Department of Municipal Administration, Government of Karnataka for providing consultancy services in building a Data Centre and Wide Area Network for connecting Urban Local Bodies across the state of Karnataka.

NIC, New Delhi : STPI, Bangalore has been providing Consultancy and Project Management Service to National Informatics Centre, New Delhi for various Projects for last two and half years. STPI-Bangalore has built an Integrated Network Management System and a state of the art Network Operations Centre for NIC at New Delhi to monitor NIC's national network called NICNET, which has over 1700 nodes across the country.

Further, STPI-Bangalore has provided services in implementing infrastructure for the Data Centre, GIS Lab and various regional centres of NIC. STPI has also provided services in building a Storage Resources Management System for NIC's Storage Area Network.

Bangalore IT. com 2004

STPI-Bangalore organized Asia's largest IT and Telecom event, Bangalore IT.Com 2004, an initiative of the Karnataka Government in partnership with Software Technology Parks of India, Bangalore, where STPI has taken a major role in organizing this mega event. Software Technology Parks of India has been regularly participating and Co-hosting the Bangalore IT.Com, in various capacities, since 1998. About 195 companies, 15 countries and 15 States participated in the event; around 1,15,000 general visitors & 40,000 business visitors visited the event during the year.

STPI Pavilion at Bangalore IT.Com : STPI had taken a pavilion of 650 Sq Mtr (built up area) under the name 'STPI' for our member units. Our objective in doing so was to provide ample opportunity to our units, especially the SMEs, to grow and showcase their strengths & achievements and promote their products and services to the visiting business delegates and general public. A total of 43 stalls of different dimensions and 36 stallholders were arranged.

Activities of STPI Centres

STPI-Bangalore participated in various Forums, Exhibition etc. to create awareness about STPI services like IT Advisory Service, Statutory Service, Data-communication Services, DR Service Incubation Services, Consultancy Services.

Industry Promotion Group is primarily responsible to act as a front end to STPI customers. Its main objective is the customer satisfaction, unified interface to customers needs, updating the customers with latest changes in term of policy and looking into customer requirements through customer expectation survey and feedback.

- Conducted road-shows, participated in Exhibitions held within India or outside India like Bangalore IT.Com, CeBit, Comdex, Outsourcing Summit, and other Telecom related shows.
- Attended seminars and conferences within India and outside India.
- STPI-Bangalore also played a very active role in the formation of Indian Semiconductors Industry Association (ISA). The association was formally launched during the event and well attended by many International delegations.

(B) STPI In Maharashtra :

- STPI Mumbai participated in Pravasi Bharti 2005, an important event specially conducted for Non Resident Indians and inaugurated by the Prime Minister of India. STPI highlighted the initiatives of the Department of Information Technology for development of the software and hardware sectors.
- STPI Mumbai conducted a programme through a US-based organization to provide an overview of changes in the procedures for issue of Visas to United States. Nearly 75 STP units and a large number of students attended.
- STPI Mumbai organized a seminar on Transfer Pricing. Various regulations and implications of Transfer Pricing were

explained and discussed. More than 100 delegates participated in the seminar.

- STPI Aurangabad participated in a conference on "Opportunities in ITES" hosted by the Software Industries Association of Aurangabad.
- Open House meetings with the industry were conducted in Mumbai, Pune, Aurangabad, Nagpur and Nashik. Several STP units attended the meetings.

(C) STPI, CHENNAI

- STPI-Chennai organised a Technology Trends seminar in association with a US-based firm on effectively tackling business and technology challenges with special focus on tools and technologies for VoIP contact centres solutions in ASP model. Around 55 companies participated.
- STPI-Chennai organized a seminar on Insurance Coverage for IT & ITES companies in association with Export Credit Guarantee Corporation of India Ltd (ECGC), which brought out a separate policy for the IT sector providing credit insurance against billed payments. The programme was attended by 60 SMEs at Chennai.
- STPI Chennai encouraged/nurtured the following Consortia/Fora to help leverage business growth and enable companies to come together and inculcate good business practices and enhance manpower resources:
 - 'Camelot', a consortium of six SME Technology companies;
 - 'e-Mitraa IT Services P. Ltd.', a consortium of Medical Transcription companies in Chennai;
 - 'e-LiPi', a Consortium /alliance of 10 e-publishing companies in Chennai;
 - 'Embeded Forum', a forum of IT companies in embedded technology to facilitate interface with the Technology Industry, Institutes, Professionals and

Activities of STPI Centres

- Students and to build an embedded community to make India a leading embedded design hub.
- STPI-Chennai enabled an MoU between the consortium companies and the educational institutions (Arts & Science) in Tier-II cities. Various programs have been organized in Trichy, Namakkal, Thiruchencode and Pudukotai for selection and training of students. The Institutions would provide logistics support. The consortium companies employee selected final year students. STPI oversees the quality and delivery of the programme and acts as a bridge between industry and academia.
- STPI-Chennai supported creation of a Women IT Professionals Forum to help enhance the career growth prospects of women in the IT industry.
- STPI Chennai fostered the growth of a cluster of 13 Engineering Colleges in backward areas of Tamil Nadu. The College Principals and Heads of Departments of Computer Science and IT have been networked for enhancing their skill levels and enabling project work.

(D) STPI, Noida

STPI Noida has taken a lead role in promoting the Software Industry units that are tiny and SME. Following steps were taken in this regard:

• Initiative on Small and Medium Enterprises

- IPR Cell for SMEs
 - Seminar on SMEs for new growth model
 - Trade Net Portal for SMEs
- STPI-Noida has pioneered the concept of Business Incubators in the country. Our Plug and Play Offices are targeted at SMEs that need startup assistance. These Incubation facilities offer excellent facilities at very attractive rates. STPI provide world-class infrastructure support to SMEs in the form of Plug and Play styled, ready to use Office space.

Incubation facilities have been established at Jaipur, Mohali, Bhilai, Dehradun and Shimla.

(E) STPI-Bhubaneswar

- STPI-Bhubaneshwar conducted a Seminar on "ISO awareness for IT Industries" in association with DNV, with the objective of enabling IT exporting units to raise quality on par with global standards. Forty STP units and senior officials of the State IT department participated.
- STPI-Bhubaneshwar has created a new Incubation facility at Fortune Towers comprising an area of 4000 sq.ft. built up space with state-of-the-art facilities for SMEs.



International Projects

Exploring Opportunities for the Cooperation in the IT Sector between India and Cyprus

The Director General of STPI made a presentation on "Exploring Opportunities for the Cooperation in the IT Sector between India and Cyprus" on 8th January 2004 in Cyprus. With the Government of Cyprus evincing keen interest in establishing a Software Technology Park, STPI prepared and submitted a pre-feasibility study on setting up a state-of-the-art Software Technology Park at Cyprus.

Setting up of an IT Park in Cote d' Ivory

Inspired by the STPI, the Government of Ivory Coast has expressed the desire to replicate the STPI model for promotion of IT export in that country. In order to provide the necessary guidance, STPI deputed a senior officer to the Government of Ivory Coast for a period of three months under the ITEC programme of Ministry of External Affairs, Govt. of India.



Bio-IT Park

The Department of Information Technology (DIT) and the Department of Biotechnology (DBT), Government of India (GOI) through Software Technology Parks of India (STPI) intend to promote India as a global hub for IT solutions (products and services) within the health sciences sector by encouraging activities in the Bio-IT sector. With this objective, DIT proposes to set up one or more Bio - IT Park/s. The park(s) would address the IT related needs of the health sciences industry. Further, it would also attract investments (domestic and foreign) in the related fields.

Opportunity

The total global market size for Bio-IT solutions is pegged at US\$ 25 billion and is growing at 20% annually. In India the market is pegged at US\$ 15 million, which is poised to grow to US\$120 million by 2006. Strategic initiatives like development of such health science focused IT parks, developing scientific manpower with the relevant skill set could increase India's projected share in the global market to US\$0.5 billion approximately.

Concept

In the recent past the world has witnessed tremendous progress in the Human Genome Project as well as genome projects of several other organisms. Complete genomic information is now available for about hundred organisms and soon this will be available of many more organisms. These advances fuel rapid scientific discoveries in genomics, proteomics and molecular biology that serve as the basis for medical breakthroughs, the advent of personalized medicine, and the development of new drugs and treatments. The sequenced human genome has already increased the number of biological drug "targets" that can be explored from about 500 to over 30000. Soon, typical life sciences organisations will need to access and analyze "petabytes" (10^{15} bytes) of data to further their research efforts. In addition to the enormity of the data, there are challenges related to querying non-standard data formats, accessing data assets across global networks and securing data outside firewalls. The competitive advantage belongs to companies that can best

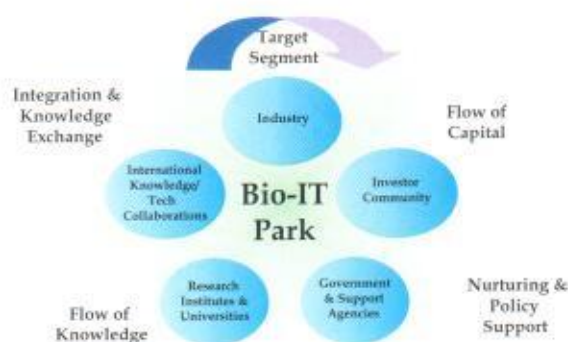
use information technology (IT) solutions to capitalize on the opportunities presented by this transformation.

In response to these challenges, life sciences companies are redefining their research methodologies and retooling their IT infrastructures to position themselves for success in this new environment. The traditional trial and error approach is rapidly giving way to more predictive science based on sophisticated automation and computer simulation.

The technology used in newly emerging life sciences discovery models is critical to laboratory productivity and time to market. Key issues include:

- Sharing and pooling information across global resources while maintaining security
- Retrieving and integrating diverse data across a variety of scientific domains
- Adding a new data sources without new software development or complete redeployment of the solution.
- Acquiring experimental data from industrial- style laboratory activities 24 hours a day, 7 days a week.
- Enabling continuous real-time access to data without building and managing database warehouse.
- Developing new ways to collaborate among research teams using shared research to focus efforts.

The objective of the proposed park would be to address some of the key issues mentioned above. It would be equipped with adequate infrastructure and facilities to provide the required/ desired services to its tenants.



Bio-IT Park

List of indicative facilities/infrastructure in the proposed park

It is proposed to provide the following facilities to the tenants of the park:

- a. High end super computing facility
- b. Wet lab facility
- c. Datacommunications facility
- d. Business Centre Services
- e. National Resource Centre
 - ✓ Library (physical and virtual)
 - ✓ Connectivity with global bioinformatics/ life sciences centre of excellence across the globe
 - ✓ Team of global knowledge stewards
 - ✓ IPR Facilitation cell
 - ✓ Networking and consulting services
- f. Service apartments and recreational facility

Potential tenant group in the park

- ✓ Global pharmaceutical companies
- ✓ Drug discovery companies
- ✓ Healthcare organizations
- ✓ Contract Research companies (Pre clinical and clinical)
- ✓ IT Software/tool companies
- ✓ IT Hardware companies
- ✓ Genomics and biotech companies



Statement of Accounts

The Audited statement of accounts for the financial year 2004-05 is placed at Annexure-I.

ACKNOWLEDGEMENT

The Council gratefully acknowledges the cooperation received from the various Ministries and Departments of the Government of India, Reserve Bank of India, various State Governments, Indian Missions Abroad, International Carriers, our bankers, Members of STPI units, Software Industry Associations, and the Statutory Auditors. The Council also acknowledges the relentless efforts of the Staff of STPI in its successful working.

(Dayanidhi Maran)

Chairman,
Governing Council
Software Technology Parks of India
and
Minister for Communications and Information Technology
Government of India





Annexure - I

**ANNUAL ACCOUNTS
FOR
THE FINANCIAL YEAR
2004-05**

Auditor's Report

DASS GUPTA & ASSOCIATES
CHARTERED ACCOUNTANTS

608-609, Rattan Jyoti Building,
18, Rajendra Place, New Delhi-110 008
Ph.: 51538765 (3 lines) Fax.: 011-25755833
E-mail: dassgupta@rediffmail.com

To
The Governing Council
Software Technology Parks of India
New Delhi

We have audited the attached Balance Sheet of **Software Technology Parks of India** as at 31st March 2005 and the annexed Income & Expenditure Account for the year ended on that date incorporating therein the accounts of Ten Main Centres and sub-centres under their jurisdiction audited by Branch auditors. The allocation of work amongst the auditors has been followed as per the directions in letter addressed to STPI, New Delhi by the Office of the Comptroller and Auditor General of India, New Delhi. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audit

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material mis-statement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We report that:

- [1] The society has recognised the recurring grant in aid Rs. 1.75 crores from Ministry of Information Technology on accrual basis during 2001-02, which is inconsistent with its accounting policy of recognising such grants on receipt basis. This grant is still not received and as such Capital funds and loans & advances have been overstated to this extent.
- [2] Reference is invited to the following notes:
 - (i) Note No. 3 regarding income tax demand for Rs.0.39 crores in respect of Hyderabad Centre ;
 - (ii) Note No.4 regarding demand for Rs.0.97 crores against tax for right to use raised at Noida Centre;
 - (iii) Note No.9 regarding non reconciliation of W/T License Fees of Wireless Planning Co-ordination (WPC) payable to Department of Telecommunication;
 - (iv) Note No.11 regarding provision for incentive of Rs.1.30 crores subject to approval of Governing Council of STPI;

Auditor's Report

- (v) Note No. 12 regarding demand by VSNL for Rs.2.55 crores on account of incremental billing for space segment charges.
- [3] (a) Subject to remarks in paragraphs 2(iii), 2(iv) and 2(v) above, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
- (b) In our opinion, proper books of account have been kept by Software Technology Parks of India as required by law so far as appears from our examination of those books. The Branch Auditor's Report have been forwarded to us and have been appropriately dealt with;
- (c) The Balance Sheet and Income & Expenditure Account dealt with by this report are in agreement with the books of Accounts;
- (d) In our opinion and to the best of our information and according to the explanations given to us, the said accounts, read together with Accounting Policies "Schedule 14" and Notes on accounts "Schedule 15" thereon and subject to our remarks in Paragraph 1 above, give a true and fair view: -
- (i) In so far as it relates to the Balance Sheet of the state of affairs of **Software Technology Parks of India** as at 31st March, 2005,
and
- (ii) In so far as it relates to the Income & Expenditure Account, of the Surplus for the year ended on that date.

**For DASS GUPTA & ASSOCIATES
CHARTERED ACCOUNTANTS**

NARESH GOEL

(Partner)
M.No. -82069

Dated : 7th October, 2005
Place : New Delhi

Auditors

Based on the recommendations of the Comptroller & Auditor General of India (C & AGI), the statutory and branch auditors for STPI are appointed. The list of the same is as follows:

Name of the Centre	Auditor Company
Consolidation of Accounts & Audit of New Delhi (HQ), Noida, Mohali, Jaipur, Indore and Business Support Centre (USA office)	M/s Dass Gupta & Associates 608, Rattan Jyoti Building 18, Rajendra Place New Delhi-110008
Bangalore, Hyderabad & Chennai	M/s Shamthamurthy & Co 10, 1st Floor SSB Mutt Trust Building, Tank Bund Road East Post Box No: 9754 Bangalore-560 009
Bhubaneswar & Guwahati	M/s Tripathy & Nayak 278, Saheed Nagar Bhubaneswar-751 007
Pune, Navi Mumbai & Gandhinagar	M/s Patki & Soman 639, Sadashiv Peth Pune-411030
Thiruvananthapuram	M/s Ravi & Sabin No 29, Subash Nagar Perunthanni Thiruvananthapuram-695034

SOFTWARE TECHNOLOGY PARKS OF INDIA BALANCE SHEET AS ON 31st MARCH, 2005

(Amount in Rs.)

CAPITAL FUND AND LIABILITIES	Schedule	Current Year	Previous Year
Capital Fund	1	1,143,822,365	1,107,312,490
Reserves and Surplus	2	824,253,587	553,783,964
Earmarked/ Endowment Funds	3	129,190,036	131,057,098
Unsecured Loans and Borrowings	4	120,242,000	120,242,000
Current Liabilities and Provisions	5	562,590,821	766,714,679
TOTAL		2,780,098,809	2,679,110,231
ASSETS			
Fixed Assets			
Gross Block	6	2,125,459,875	2,028,679,323
Less : Depreciation to date		(1,613,490,645)	(1,412,726,418)
Net Block		511,969,230	615,952,905
Current Assets, Loans & Advances	7	2,257,209,631	2,056,700,900
Miscellaneous Expenditure (to the extent not written off or adjusted)		10,919,948	6,456,426
TOTAL		2,780,098,809	2,679,110,231

Significant Accounting Policies 14

Contingent Liabilities & Notes On Accounts 15

As per our separate report of even date
For DASS GUPTA & ASSOCIATES
CHARTERED ACCOUNTANTS

For SOFTWARE TECHNOLOGY PARKS OF INDIA

NARESH GOEL
Partner
M.No.82069

(S.N.ZINDAL) (ARVIND KUMAR) (A.K.KAPOOR)
Director General Senior Director Chief Finance Officer

Place : New Delhi
Date : 7th October 2005

SOFTWARE TECHNOLOGY PARKS OF INDIA
INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED
ON 31ST MARCH, 2005

(Amount in Rs.)

Particulars	Schedule	Current Year	Previous Year
INCOME			
Income from services	8	1,211,258,792	1,150,466,576
Interest Earned	9	84,481,901	69,096,785
Other Income	10	13,899,571	18,186,570
TOTAL (A)		1,309,640,264	1,237,749,931
EXPENDITURE			
Data Link Charges		504,278,315	614,159,960
Establishment Expenses	11	101,496,657	83,603,435
Other Administrative Expenses	12	238,855,453	185,433,858
Interest on Loans		-	552,329
TOTAL (B)		844,630,425	883,749,582
Surplus before Depreciation (A - B)		465,009,839	354,000,349
Less : Depreciation for the year		201,865,873	222,144,897
Surplus for the year before Prior Period Adjustments		263,143,966	131,855,452
Prior Period Adjustments	13	7,325,657	14,776,210
BALANCE BEING SURPLUS CARRIED TO BALANCE SHEET		270,469,623	146,631,662

Significant Accounting Policies 14

Contingent Liabilities & Notes On Accounts 15

As per our separate report of even date
 For DASS GUPTA & ASSOCIATES
 CHARTERED ACCOUNTANTS

For SOFTWARE TECHNOLOGY PARKS OF INDIA

NARESH GOEL
 Partner
 M.No.82069

(S.N.ZINDAL) (ARVIND KUMAR) (A.K.KAPOOR)
 Director General Senior Director Chief Finance Officer

Place : New Delhi
 Date : 7th October 2005

SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE BALANCE SHEET
AS ON 31ST MARCH 2005

Schedule - 1

CAPITAL FUND

GRANT IN AID

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
Balance at the beginning of the year	1,107,312,490	990,212,490
Add: Contribution towards capital fund	36,509,875	117,100,000
Balance as at the Year End	1,143,822,365	1,107,312,490

**SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE BALANCE SHEET AS ON 31ST MARCH 2005**

Schedule-2

RESERVES AND SURPLUS

(Amount in Rs.)

	<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
1. Capital Reserve:	As per last Account	28,858,650	28,858,650
	Addition during the year	-	540,884
2. Income & Expenditure A/c	As per last Account	524,925,314	378,293,652
	Surplus for the year	270,469,623	146,631,662
TOTAL		824,253,587	553,783,964

SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF BALANCE SHEET AS ON 31ST MARCH 2005

Schedule-3

EARMARKED / ENDOWMENT FUNDS

(Amount in Rs.)

Particulars	FUND WISE BREAK UP							Previous Year
	Fund For Kanpur	Fund For Chennai	Fund For Cyber Park Project	Fund for State Govt. Project	Project Disaster Recovery Unit	Current Year		
a) Opening balance of the funds	231,927	60,000,000	19,001,425	1,823,746	50,000,000	131,057,098	82,273,898	
b) Additions to the Funds:								
1) Donations/ Grants	-	-	-	-	-	-	50,000,000	
TOTAL (A+B)	231,927	60,000,000	19,001,425	1,823,746	50,000,000	131,057,098	132,273,898	
c) Utilisation/ Expenditure towards objectives of funds								
i) Capital Expenditure								
-Fixed Assets	-	-	-	-	-	-	-	
-Others	-	-	-	-	501,839	501,839	-	
TOTAL	-	-	-	-	501,839	501,839	-	
ii) Revenue Expenditure								
-Salaries, Wages & Allowances etc.	231,927	-	-	-	-	231,927	269,216	
- Other Administrative expenses	-	-	-	1,133,296	-	1,133,296	947,584	
TOTAL	231,927	-	-	1,133,296	-	1,365,223	1,216,800	
TOTAL (C)	231,927	-	-	1,133,296	501,839	1,867,062	1,216,800	
NET BALANCE AS AT THE YEAR END (A + B -C)	-	60,000,000	19,001,425	690,450	49,498,161	129,190,036	131,057,098	

SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE BALANCE SHEET AS
ON 31ST MARCH 2005

Schedule - 4

UNSECURED LOANS & BORROWINGS

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
1. State Government		
(a) Government of Tamil Nadu	30,000,000	30,000,000
(b) Government of Kerala	30,000,000	30,000,000
2. Other Institutions and Agencies		
(a) Maharashtra Industrial Development Corporation	50,000,000	50,000,000
(b) Electronics Corporation of Punjab	7,000,000	7,000,000
(c) Loan from Chandigarh Administration	3,242,000	3,242,000
TOTAL	120,242,000	120,242,000

SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE BALANCE SHEET AS
ON 31ST MARCH 2005

Schedule - 5

CURRENT LIABILITIES AND PROVISIONS

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
A. Current Liabilities		
1. Sundry Creditors		
a) For Services	142,340,783	163,801,422
b) Others	3,787,128	6,692,324
2. Outstanding Liabilities	51,469,689	60,152,146
3. Project Advance	74,588,564	242,638,866
4. Other Current Liabilities	277,403,852	281,476,911
Total (A)	549,590,016	754,761,669
B. Provisions		
1. Gratuity	695,149	1,487,066
2. Accumulated Leave Encashment	12,305,656	10,465,944
Total (B)	13,000,805	11,953,010
Total (A+B)	562,590,821	766,714,679

SOFTWARE TECHNOLOGY PARKS OF INDIA
FIXED ASSETS SCHEDULE
SCHEDULES FORMING PART OF THE BALANCE SHEET AS ON 31ST MARCH 2005
(Amount in Rs.)

Schedule - 6

DESCRIPTION	GROSS BLOCK			DEPRECIATION			NET BLOCK	
	As on 01-04-2004	Additions	Deductions	As on 31-03-2005	Additions	Deductions	As on 31-03-2005	As on 31-03-2004
A. FIXED ASSETS								
1. Land								
(a) Freehold	3,227,355	12,010,000	-	15,237,355	-	-	15,237,355	3,227,355
(b) Leasehold	8,235,816	-	-	8,235,816	-	-	8,235,816	8,235,816
2. Building								
(a) Freehold	137,350,641	236,027	-	137,586,668	13,616,145	-	151,202,813	102,320,639
(b) Leasehold	35,379,395	9,223,126	120,496	44,482,025	3,223,026	-	47,705,051	18,482,364
(c) Temporary Structure	1,083,524	-	-	1,083,524	-	-	1,083,524	-
3. Computer & Peripherals	130,252,719	8,982,363	547,400	138,687,682	12,039,483	43,441	150,286,724	41,236,564
4. Electrical Equipments & Installation	121,930,104	15,446,031	754,550	136,621,585	13,869,395	128,609	150,252,371	47,025,630
5. Furniture & Fixtures	93,390,780	5,497,310	31,219	98,856,871	8,422,194	-	107,279,065	57,607,873
6. Fire Fighting Equipment	1,783,023	145,942	-	1,928,965	214,519	-	2,143,484	665,347
7. Office Equipment	40,080,827	2,369,724	244,214	42,206,337	4,646,599	261,252	46,591,684	14,633,560
8. High Speed Data Communication Equipment	1,427,833,540	31,451,467	416,304	1,458,868,643	145,505,367	410,157	1,604,363,853	298,525,705
9. High Speed Data Communication Equipment in transit	66,510	-	66,510	-	-	-	66,510	-
10. Vehicles	5,858	-	-	5,858	612	-	6,470	1,291
11. Other Fixed Assets	2,695,063	90,328	-	2,785,391	327,933	258,187	3,255,137	560,083
TOTAL OF CURRENT YEAR	2,005,315,155	85,452,058	2,180,693	2,088,586,520	201,865,873	1,101,646	2,290,811,743	592,588,737
Previous Year	1,842,953,421	167,888,448	5,526,714	2,005,315,155	222,144,897	374,421	2,227,834,473	651,997,479
B. CAPITAL WORK IN PROGRESS								
Previous Year	23,364,168	24,773,966	11,264,779	36,873,355	-	-	36,873,355	23,364,168
	58,338,527	19,592,231	54,566,590	23,364,168	-	-	23,364,168	58,338,527
GRAND TOTAL (A + B)	2,028,679,323	110,226,024	13,445,472	2,125,459,875	201,865,873	1,101,646	2,327,726,394	615,952,905
Previous Year	1,901,291,948	187,480,679	60,093,304	2,028,679,323	222,144,897	374,421	2,251,199,641	710,336,006

SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE BALANCE SHEET AS
ON 31ST MARCH 2005

Schedule - 7

CURRENT ASSETS, LOANS & ADVANCES

(Amount in Rs.)

<i>Particulars</i>		<i>Current Year</i>		<i>Previous Year</i>
A. Current Assets				
1. General standby store/STPI books		1,713,073		2,182,515
2. Sundry Debtors				
a) Debts Outstanding for a period exceeding six months	135,196,289		86,273,884	
b) Others	102,462,655		130,241,253	
Less: Provision for Bad Debts	(42,429,690)	195,229,254	(36,392,589)	180,122,548
3. Cash balance in hand		175,721		291,195
4. Bank Balances with Scheduled Banks				
- On Current Accounts	9,797		162,764	
- On Savings Accounts	147,779,968		114,476,852	
- On fixed Deposits & Margin Money Accounts	1,693,870,357		1,232,885,626	
- On EEFC A/c	451,119		447,802	
- Cheques / DD in hand/in transit	31,409,443		98,518,523	
- Interest Accrued but not due	55,017,836	1,928,538,520	30,682,135	1,477,173,702
5. Stamps in Hand		163,879		140,493
Total (A)		2,125,820,447		1,659,910,453
B. Loans, Advances And Other Assets				
1. Loans				
a) Staff	3,802,399		4,273,293	
b) Others (specify)	1,095,699	4,898,098	271,228	4,544,521
2. Advances and other amounts recoverable in cash or in kind for value to be received :				
a) On Capital Account	18,364,068		190,781,466	
b) Prepayments	19,456,314		29,242,518	
c) Deposits	5,147,066		26,916,261	
d) Others	103,567,978		122,852,531	
	146,535,426		369,792,776	
Less: Provision for Doubtful Advances	(48,656,681)	97,878,745	-	369,792,776
3. Tax Deducted At Source		6,013,346		1,585,664
4. Security Deposit / Advance given		22,598,995		20,867,486
Total (B)		131,389,184		396,790,447
Total (A+B)		2,257,209,631		2,056,700,900

SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE INCOME &
EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31ST
MARCH 2005

Schedule - 8

INCOME FROM SERVICES

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
- Softpoint	187,677,764	240,122,832
- Softlink	502,151,418	535,538,818
- Statutory Charges	351,166,742	234,614,581
- Others	170,262,868	140,190,345
Total	1,211,258,792	1,150,466,576

Schedule - 9

INTEREST EARNED

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
1. On Term Deposit - With Scheduled Banks	78,243,110	66,474,269
2. On Saving Accounts - With Scheduled Banks	6,029,818	2,389,576
3. Interest on Loans	208,973	232,940
Total	84,481,901	69,096,785

SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE INCOME &
EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31ST
MARCH 2005

Schedule - 10

OTHER INCOME

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
Income from Training & Seminar	1,404,096	1,041,700
Foreign Exchange Gain	(182,205)	2,268,729
Miscellaneous Income	8,148,840	4,047,485
Service Charges	1,289,000	569,017
Sundry Credit Balances written back	3,239,840	10,259,639
Total	13,899,571	18,186,570

Schedule - 11

ESTABLISHMENT EXPENSES

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
Salaries & Wages	65,804,583	62,352,408
Staff Welfare	6,476,729	7,126,575
Employers contribution to PF	3,393,235	2,693,849
Reimbursement for telephone, newspaper etc.	7,807,139	7,140,691
Employers contribution to GSLIS	210,320	225,754
Employee Terminal Benefit	140,075	83,592
Gratuity	2,780,603	1,997,369
Incentive	13,000,000	-
Leave Encashment	1,883,973	1,983,197
Total	101,496,657	83,603,435

**SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE INCOME &
EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31ST
MARCH 2005**

Schedule - 12

OTHER ADMINISTRATIVE EXPENSES

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
Advertisement and Publicity	3,509,618	2,366,078
Audit Fees	469,630	353,800
Bank Charges	693,500	656,989
Business Promotion Expenses	7,048,256	9,337,718
Communication Cost	10,860,257	12,318,619
Computer Operating Expenses	1,636,978	1,607,377
Consumables Stores	3,231,477	4,162,388
Gardening & Maintenance	1,257,118	1,941,463
Insurance	4,143,040	4,249,024
Loss on Sale of Assets	-	12,002
Newspapers, Books & Periodicals	388,768	540,613
Other Expenses	7,499,774	8,677,040
Printing & Stationary	3,570,964	3,475,706
Professional Charges	6,648,081	11,375,785
Provisions for Doubtful Debts/Advances	54,808,906	5,418,805
Recruitment Expenses	893,961	67,523
Rent, Rates & Taxes	27,785,967	27,504,967
Repairs & Maintenance	26,641,481	21,747,126
Security Hire Charges	15,465,060	13,356,485
Service Charges	426,109	44,475
Sundry Balance / Deffered bal.W/off	1,573,775	1,258,842
Training & Seminar	3,887,320	3,107,037
Travelling & Conveyance	9,520,481	7,795,878
Vehicle Running & Hire charges	13,841,845	11,453,544
Water & Electricity Charges	33,053,087	32,604,574
TOTAL	238,855,453	185,433,858

**SOFTWARE TECHNOLOGY PARKS OF INDIA
SCHEDULES FORMING PART OF THE INCOME & EXPENDITURE
ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2005**

Schedule - 13

Prior Period Adjustments

(Amount in Rs.)

<i>Particulars</i>	<i>Current Year</i>	<i>Previous Year</i>
Prior Period Income	17,506,757	19,262,617
Prior Period Expenses	10,181,100	4,486,407
Total	7,325,657	14,776,210

SOFTWARE TECHNOLOGY PARKS OF INDIA

Schedule - 14

SIGNIFICANT ACCOUNTING POLICIES FORMING PART OF ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2005

1. **BASIS OF PRESENTATION :**

- A. The Financial Statements are prepared based on the Historical Cost conventions on accrual basis of accounting.
- B. Purchase of Consumable Store are charged as expenditure irrespective of whether they are consumed or held in stock at the year end as overall effect is not material;
- C. Software expenditure are recognized in the year of incurrence in view of fast technological changes and obsolescence;
- D. Cost of Radio mast installed at the customers site is charged to expenditure as this is a consumable item and is being recovered from customers and correspondingly booked to softpoint /softlink Income;
- E. Prior period expenses and prior period income not exceeding Rs. 5,000/- are directly debited / credited to the respective head of accounts in the current financial year.

2. **FIXED ASSETS & DEPRECIATION :**

Fixed Assets are stated at cost of acquisition or construction inclusive of all directly attributable cost for bringing the assets to its working condition for use. Depreciation on the fixed assets have been provided on the Straight Line method at the rates specified.

3. **ACCOUNTING FOR INCOME :**

- (a) The annual service charges are billed on higher of projected export turnover and actual export turnover of unit. STPI also charge for providing space & infrastructure services such as generator, fax, photocopy, etc.
- (b) Excess amount that remains with the centre at the time of debonding of units is not being refunded and recognized as Other Income.

4. **FOREIGN CURRENCY TRANSACTION :**

Foreign currency transactions have been recorded at the exchange rates prevailing on the date of transactions. Current assets & Liabilities remaining unsettled at the close of the accounting year are revalued at the year-end rates and exchange differences are recognised as income or expense for the year, as the case may be.

5. **RETIREMENT BENEFITS :**

Provision for gratuity is being made on the basis of actuarial valuation & charged to Income & Expenditure Account. Contribution to the provident fund, family pension funds & leave encashment are charged to Income & Expenditure Account. The liability for accumulated leave encashment is being provided at the respective centres.

6. **GRANTS :**

Grant in aid of Capital nature are disclosed as liabilities in the Balance sheet and Grant in aid of Revenue nature are routed through Income & Expenditure Account. Grant in aid is recognised as and when received.

SOFTWARE TECHNOLOGY PARKS OF INDIA

SCHEDULE - 15

NOTES ANNEXED TO AND FORMING PART OF ACCOUNTS FOR THE YEAR ENDED 31ST MARCH 2005

1. Balances of Sundry debtors, loans and advances under the head current assets, sundry creditors, advances/deposits received are subject to confirmation and reconciliation. The adjustment, if any, arising out are being made at the time of reconciliation with the parties concerned.
2. Provision of Income Tax is not made since the society is registered u/s. 12A of the Income Tax Act, 1961 & its income is exempt from tax.
3. STPI has received a demand for Rs. 0.39 Crore from Income Tax Department towards non-deduction of tax at source on payment made to foreign carriers in respect of Hyderabad Centre. No Provision for Income Tax Liability has been made based on legal opinion and appeal in respect of similar liability at Bangalore Centre decided in favour of STPI.
4. STPI has received a demand for STPI of Rs.96.40 lacs as per order issued by DC(Assessment)-4 Trade Tax Noida vide its order dt. 10th March 2005 against tax for right to use (Sec-3f of UP Trade Tax Act) for the Assessment Year 2002-03. The 10% of the amount of Rs.9.64 lacs has already been deposited under protest and for the balance 90% amount of Rs.86.76 lacs, a Bank Guarantee has been submitted in the favour of DC(Assessment-4), Trade Tax, Noida as ordered by Tribunal Trade Tax, Camp Noida, Ghaziabad vide its interim order dt. 07/07/2005 in response to appeal filed by STPI-Noida. As per opinion given by Trade Tax consultant STPI is not liable to pay this amount and hence no provision for the same has been made.
5. (a) Fixed Assets valuing Rs.875,396,783.85 (previous year Rs. 500,692,209.30) are bonded with Customs Department.
(b) Fixed assets include equipment that have become obsolete and are not being put to use as on 31.03.2005. The original cost and written down value of such equipments as on 31.3.2005 was Rs.17.56 crores and Rs.0.04 crores.
6. Fixed deposits of Rs.100,000,039.00 (previous year Rs.76,787,133.00) is under lien with bank against LC's & Bank Guarantees issued in favour of the Society.
7. The estimated amount of contracts remaining to be executed on capital account and not provided for amounts to Rs.10,264,595.04 (Previous year :- Rs.13,762,694.12)

8. Loans and advances in Schedule '7' - Current Assets includes 3.89 lakhs towards non recurring grant-in-aid and Rs.1.45 lakhs towards recurring grant-in-aid receivable by STPI from Department of Information Technology on closure of its Business Support Centre at USA for the grant recognized by it during the financial year 2001-02.
9. Department of Telecommunications (DOT) has raised demand on STPI for W/T License Fees of Wireless Planning Coordination (WPC), demand upto 31st December 2004 and earlier years Rs.4.40 crores. This amount has been paid based on demand raised by the DOT and usage data as furnished by them. STPI has booked expenditure based on amount worked out in accordance with actual usage by the centres. The differences are under reconciliation with DOT and adjustment (if any) shall be accounted for after reconciling with them.
10. STPI has entered into a legal agreement with M/s Shin Satellite Corporation on 25th April, 2003 for providing IP-STAR VSAT services through its Gateway located at Noida. The commercial activities have started w.e.f. 1st March 2005. STPI has taken VSAT license from DOT for a period of 20 years w.e.f. 22nd March, 2004.
11. Incentive under the head Establishment Expense includes Rs.1.30 crores being provision made towards performance incentive proposed by STPI F.Y. 2004 – 05 for its employees, which is subject to approval of Governing Council.
12. Videsh Sanchar Nigam Ltd. has raised a demand of Rs.2.55 crores on account of incremental billing for Space Segment Charges, which have not been accounted for in the books of accounts. STPI has not recognized this claim and matter is under discussion with VSNL.
13. STPI has established High Speed Data Communication (HSDC) facility at Jammu, Chattisgarh, Raipur, Jodhpur, Ranchi, Dehradun, Lucknow, Bhillai, Tirupati, Mangalore, Hubli, Jubilee Hills Hyderabad, Vijaywada, Triputi and Warrangal on the land and building provided by the respective State Governments or their corporations, either at nominal lease rental or at free of rental charges.
14. **Contingent Liabilities :**
 - (a) STPI-Gandhinagar has disputed penal interest, rent for unoccupied space and water charges payable to Gujarat Industrial Development Corporation (GIDC) Gandhinagar due to absence of written agreement.
 - (b) Claims not acknowledge as debt: Rs. 26,41,575.00 (Previous Year- 2,630,988.65)
 - (c) Liabilities on account of L/C and outstanding bank guarantee – Rs.39,168,090.00 (Previous Year Rs. 7,380,797.95).
 - (d) Municipal Taxes and Grampanchayat Taxes for building STPI-Pune and its sub-centres have not been provided for. The liability in this respect cannot be ascertained since no tax bill has been received by the Centre from the respective Authority.

15. Previous year figure have been regrouped or reclassified wherever necessary to make them comparable with current year figures.
16. All figures are rounded off to nearest Rupees.

Signatures to Schedule 1 to 15.

As per our report of even date attached herewith.

**For DASS GUPTA & ASSOCIATES
CHARTERED ACCOUNTANTS**

**FOR SOFTWARE TECHNOLOGY
PARKS OF INDIA**

**NARESH GOEL
(Partner)
M.No-82069**

**S.N. ZINDAL
(Director General)**

**ARVIND KUMAR
(Senior Director)**

**A.K. KAPOOR
(Chief Finance Officer)**

**Date: 7th October 2005
Place: New Delhi**

STPI's comments to the observation made by the Statutory Auditors

Pointwise comments to the observation made by auditors on STPI account for the year 2004-05

Point No.	Auditor's Observation	STPI's comments
1.	<p>The society has recognised the recurring grant-in-aid Rs. 1.75 crores from Ministry of Information Technology on accrual basis during 20001-02, which is inconsistent with its accounting policy of recognising such grants on receipt basis. This grant is still not received and as such Capital funds and loans & advances have been overstated to this extent.</p>	<p>DIT was requested to reimburse the amount of Rs. 1.75 crore. However, DIT has desired that before the matter is processed the Audit Report of US office and action taken status on it may also be sent to them. In this connection it is mentioned that operations of US office has since been closed w.e.f. 1.6.2002 and M/s. Bhatia & Co. CPA in USA had been appointed to complete the legal/ other formalities to close the office. M/s. Bhatia & Co. had filed documents for closure with California Secretary of State USA. The formal closure order from US Authorities and final closure report is still awaited.</p>
2.	<p>Reference is invited to the following notes : (Schedule 15 annexed to annual accounts)</p> <p>Note No. 3 regarding income tax demand for Rs. 0.39 crores in respect of Hyderabad Centre :</p>	<p>A sum of Rs. 38,73,357/- was paid to the Income Tax Department for which appeals are pending with ITAT Hyderabad for the demand from Department on withholding tax from Foreign Carriers. Similar appeal was decided in favour and won by STPI Bangalore.</p>

Point No.	Auditor's Observation	STPI's comments
	<p>(ii) Note No. 4 regarding demand for Rs. 0.97 crores against tax for right to use raised at Noida Centre :</p> <p>(iii) Note No. 9 regarding non reconciliation of W/T License Fees of wireless Planning Coordination (WPC) payable to Department of Telecommunication;</p> <p>(iv) Note No. 11 regarding provision for incentive of Rs. 1.30 crores subject to approval of Governing Council of STPI.</p> <p>(v) Note No. 12 regarding demand by VSNL for Rs. 2.55 crores on account of incremental billing for space segment charges.</p>	<p>STPI has received a demand of Rs. 96.40 lacs from Trade Tax Noida for the Assessment Year 2002-03. As per opinion given by Trade Tax Consultant, STPI is not liable to pay this amount. Accordingly, an appeal has already been submitted at the State Government Tribunal, Ghaziabad (Noida). The same is pending before Tribunal.</p> <p>Department of Telecommunications (DOT) has raised demand on STPI for W/T License Fees of Wireless Planning Coordination (WPC), demand upto 31 December'2004 and earlier years Rs. 4.40 crores. This amount has been paid based on demand raised by the DOT and usage data as furnished by them. STPI has booked expenditure based on amount worked out in accordance with actual usage by the centres. STPI has already submitted information to DOT.</p> <p>An incentive of Rs. 88.02 lakhs was disbursed to employees based on performance for the financial year 2003-04. Incentive under the head establishment expense include Rs. 1.30 crores being provision made towards performance incentive proposed by STPI of the Financial Year 2004-05 for its employees, which is subject to approval of Governing Council.</p> <p>Videsh Sanchar Nigam Ltd. has raised a demand of Rs. 2.55 crores on account of incremental billing for Space Segment Charges, which have not been accounted for in the books of accounts. STPI has not recognised this claim and matter is under discussion with VSNL.</p>

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